

Status

Sole / Single Source

Requesting Department:
CAPE CORAL FIRE DEPARTMENT

Submitted By:
Jenna White

Vendor Name:
SOUTH FLORIDA EMERGENCY VEHICLES

Address:
6450 EITERMAN ROAD, DUBLIN, OH 43016

E-mail:
SUTPHEN@SUTPHENCORP.COM

Phone:
6148891005

Price
\$28,424.91

Account String *
132-22045-534120-22-53-522030-000-000

Description

ADDING FOAM SYSTEM, BOOSTER REEL, AND GENERATOR TO STOCK ENGINE TO MEET THE FIRE DEPARTMENT STANDARDIZED PLATFORM FOR FRONTLINE FIRE APPARATUS.

1.) Uniqueness of vendor's item/service. How is this vendor the only vendor uniquely qualified to provide the product or service:

SOUTH FLORIDA EMERGENCY VEHICLES IS THE ONLY AUTHORIZED SOURCE FOR AUTHENTIC PARTS AND SERVICE ON SUTPHEN FIRE TRUCKS WITHOUT VOIDING THE WARRANTY.

2.) Market Research. Describe other, similar sources or products available in the market, if any, and why they are not acceptable:

SOUTH FLORIDA EMERGENCY VEHICLES HAS THE ONLY FACTORY TRAINED TECHNICIANS QUALIFIED TO CARRY OUT SERVICE ON SUTPHEN FIRE TRUCKS TO ENSURE WARRANTIES REMAIN INTACT.

3.) Proposed Actions. Describe the actions the department will take to overcome the present barriers to competition for any future acquisition of this product or service:

THE FIRE DEPARTMENT WILL CONTINUE TO EVALUATE ALL MANUFACTURERS' PRODUCTS AND SERVICES. WE WILL CHOOSE THE BEST PRODUCTS AVAILABLE BASED ON COST-BENEFIT ANALYSIS, INDUSTRY BEST PRACTICE, WARRANTY, PERFORMANCE, AND EASE OF USE FOR THE END-USER.

Attachments (2)

- FIN - ATTACHMENTS - SOLE SOURCE
- [FIN - ATTACHMENTS - SOLE SOURCE - 11/17/2023](#)
- [FIN - ATTACHMENTS - SOLE SOURCE - 11/17/2023](#)

Approval: Director
Mike Russell

Date:
11/28/2023

Approval: Procurement Manager
Wanda Roop

(not to exceed
\$50,000.00)

Date
12/5/23

Approval: City Manager

(not to exceed
\$100,000.00)

Date

Council authorization required if exceeding \$100,000.00

Procurement Staff Assigned
GLANZILO



**FAMILY OWNED
SINCE 1890**

November 7, 2023

Cape Coral Fire Department
Attn: Mike Smith
1115 SE Ave
Cape Coral, FL 33990

RE: Factory Authorized Sales, Parts, and Service

Dear Mr. Smith,

This letter is to advise you that South Florida Emergency Vehicles is the only authorized distribution source for providing authentic replacement parts and performing warranty work on your Sutphen Fire Trucks for the state of Florida. South Florida Emergency Vehicles has the only factory trained technicians qualified to carry out service repairs to ensure warranties remain intact.

Additionally, South Florida Emergency Vehicles is the only sales distribution source authorized to submit proposals and documents on behalf of Sutphen Corporation.

If you have any questions or concerns, please feel free to contact our office at 614-560-0242.

Best Regards,

Justin Howell
Senior Sales Territory Manager

Sutphen Corporation
PO Box 158 • Amlin, OH 43002-0158
6450 Eiterman Road • Dublin, OH 43016-8711
Tel 614 889-1005 • Toll Free 800 848-5860 • Fax 614 889-0874
www.sutphen.com • Sutphen@sutphencorp.com



CAPE CORAL FIRE DEPARTMENT
OFFICE OF THE FIRE CHIEF

TO: Mark Mason, Financial Services Director
Wanda Roop, Procurement Manager

FROM: Ryan W. Lamb, Fire Chief/Emergency Management Director *Ryan Lamb*

DATE: November 15, 2023

SUBJECT: Purchase over \$25,000 – South Florida Emergency Vehicles

Background

The Cape Coral Fire Department (CCFD) has a standardized platform for all frontline fire apparatus. The new engine purchased from Sutphen Corporation was a showroom demonstration sold as-is, which did not include equipment that meets the CCFD standard. The items needed to convert this stock engine to the CCFD standardized platform are a foam system, booster reel, and generator. South Florida Emergency Vehicles is the only authorized provider to install these parts without voiding the warranty.

Recommendation

Staff recommends approving a purchase order from South Florida Emergency Vehicles in the amount of \$28,424.91 to have the specialized equipment added to the stock engine.

Funding Availability

Funds have been allocated within the FY2024 budget for the total requested purchase of \$28,424.91 from account #22045.534120 (Operations – Outside Services), and #22045.552116 (Operations – Small Equipment).

RWL/CR:jlw

Estimate: 20231185

Purchase Order 21500898 11/1/2023



CAPE CORAL FLEET

Fleet Management-Accts Payable
 PO BOX 150027
 Cape Coral, FL 33915-0027
 dadams@capecoral.net

South Florida Emergency Vehicles - New Sales

4655 Cummins Ct
 Fort Myers, FL 33905
 sales@sflev.com
 239-267-5300

Purchase Order Service Writer

21500898 Onan, Thomas

Unit: HS-7333 (DEMO) VIN: 1S9A1BNDXP1003136 2023 Sutphen S9 Current Usage: 0 Miles

Unit

Description	Quantity	Rate	Amount
ADD HOSE REEL AND ALL VALVE AND ALL PLUMBING NEEDED TO CONNECT TO MANIFOLD	35	\$135.00	\$4,725.00
"SBEF 20-30-31-12 RT; 12V 227 MTR, 1" SU SWL JT, 1" MNST FLANGED RISER PER P31A-01110, VERT GEAR CRANK REW, SQUARE TUBE FRAME ASSY, POLISHED ALUM C - SBEF 20-30-31-12RT	1	\$2,288.65	\$2,288.65
HOSE, 1" X 50' 800 PSI BOOSTER - BG28150	3	\$521.30	\$1,563.90
1.5"FLANGE - 112381	2	\$45.24	\$90.48
AIR CYLINDER KIT (BRKT, AIR CYLINDER, AIR SWITCH) - 117116	1	\$217.62	\$217.62
8815 1.5" SWING OUT BALL VALVE (VALVE ONLY) WITH R1 HANDLE - 88150058	1	\$195.59	\$195.59
1" HOSE FROM VALVE TO HANNAY REEL - SFEV-MISC	1	\$150.00	\$150.00
		Subtotal	\$9,231.24
ADD FOAM SYSTEM TO PUMPER, DEMO DID NOT COME WITH FOAM SYSTEM	40	\$135.00	\$5,400.00
ULLH WALK AWAY SCBA BRACKET WITH STAP - 1054-012-000	1	\$229.45	\$229.45
Mounting bracket set for axe /halligan combination less stop casting - MB-BA	1	\$163.72	\$163.72
COMPLETE FOAM SETUP FROM HALE WITH FOAM SYSTEM, GUAGE, INJECTOR, AND PIPING TO GO INTO EXISTING SPOT PROVIDED BY FROM HALE - SFEV-MISC	1	\$11,693.50	\$11,693.50
FOAM LEVEL SET - ITL40-R	1	\$604.50	\$604.50
		Subtotal	\$18,091.17
HONDA GENERATOR	0	\$135.00	\$0.00
HONDA EU2200I 1800 WATT PORTABLE INVERTER GENERATOR W/BLUETOOTH & CO-MINDER - HONDA EU2200I	1	\$900.00	\$900.00
		Subtotal	\$900.00

Description

Quantity Rate Amount

Shop Supplies \$202.50

Labor \$10,125.00

Parts \$18,097.41

Subtotal \$28,424.91

Total \$28,424.91

*: Core charges not included in total. You will be charged for any core that is not in returnable condition. This charge may be applied on a separate invoice.

Tierney Sheline

From: Mike W. Smith
Sent: Wednesday, November 1, 2023 3:55 PM
To: Emily Kupper; Tierney Sheline
Subject: FW: [EXTERNAL] - new revised quote
Attachments: HOSE REEL AND FOAM SYSTEM QUOTE.pdf

Follow Up Flag: Follow up
Flag Status: Flagged

Michael Smith

Fire Fleet Coordinator
Cape Coral Fire Department
239-896-8460
mwsmith@capecoral.gov

From: Thomas Onan <tonan@sflev.com>
Sent: Wednesday, November 1, 2023 3:22 PM
To: Mike W. Smith <mwsmith@capecoral.gov>
Subject: [EXTERNAL] - new revised quote

Caution – This email originated from outside of our organization. Please do not open any attachments or click on any links from unknown sources or unexpected email.

Third times a charm

Thomas O'Nan | New Truck Manager




**SOUTH FLORIDA
EMERGENCY VEHICLES**

4655 Cummins Ct. | Fort Myers, FL 33905
Cell: (239) 340-1381 | Office: (239) 267-5300




Expenditure Cover Page

Vendor Name:	SOUTH FLORIDA EMERGENCY VEHICLES			Vendor Number:	2665	
Prepared by:	T. Sheline			Date:	11/2/2023	
Ship to Location:	815 Nicholas Parkway E. Cape Coral, FL 33990			Name on P-Card Used, if applicable:		
Reason for Purchase:	adding foam system, booster reel, and generator to demo truck					
Contract/Resolution:						
Division Name & Number	Object Code	Total Amount Budgeted for Account	Current Account Balance	Amount to Charge to Each Account	BUM Printed Name	BUM Signature
Operations - 22045	534120	\$116,054.00	\$58,334.00	\$28,424.91	Parker, James	 <small>James Parker (Nov 13, 2023 17:00 EST)</small>
Choose an Item						
Choose an Item						
Choose an Item						
Choose an Item						
Choose an Item						
Choose an Item						
Choose an Item						
Choose an Item						
Choose an Item						

TOTAL

\$28,424.91


1) Employee Initiating Expenditure (this is the person who wants to make the purchase, not the person who is processing the paperwork):

Print Name: Mike Smith	Signature: 	Date: Nov 13, 2023
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2) Employee's Direct Supervisor, or designee:

Print Name: Bonnici, Nicholas	Signature: <u>Nicholas Bonnici</u> <small>Nicholas Bonnici (Nov 14, 2023 10:32 EST)</small>	Date: Nov 14, 2023
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3) Employee's Division Chief/Manager, or designee (if signature line #2 is not a Manager or higher)

Print Name: Raborn, Charles	Signature:  <small>Charles Raborn (Nov 14, 2023 10:45 EST)</small>	Date: Nov 14, 2023
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TIERNEY - PO - SOUTH FLORIDA EMERGENCY VEHICLES FOR LABOR AND PARTS


Final Audit Report


2023-11-14


Created:	2023-11-13
By:	Jenna White (jwhite@capecoral.gov)
Status:	Signed
Transaction ID:	CBJCHBCAABAardIZVj20RhSXM7-PvLW8kGlg04bA-WbS


"TIERNEY - PO - SOUTH FLORIDA EMERGENCY VEHICLES FOR LABOR AND PARTS" History


-  Document created by Jenna White (jwhite@capecoral.gov)
2023-11-13 - 2:24:56 PM GMT- IP address: 135.84.146.4


-  Document emailed to Mike Smith (mwsmith@capecoral.gov) for signature
2023-11-13 - 2:25:44 PM GMT


-  Email viewed by Mike Smith (mwsmith@capecoral.gov)
2023-11-13 - 2:34:44 PM GMT- IP address: 104.47.64.254


-  Document e-signed by Mike Smith (mwsmith@capecoral.gov)
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-  Document emailed to James Parker (jparker@capecoral.gov) for signature
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-  Document e-signed by James Parker (jparker@capecoral.gov)
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-  Document emailed to Nicholas Bonnici (nbonnici@capecoral.gov) for signature
2023-11-13 - 10:00:21 PM GMT

-  Email viewed by Nicholas Bonnici (nbonnici@capecoral.gov)
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-  Document e-signed by Nicholas Bonnici (nbonnici@capecoral.gov)
Signature Date: 2023-11-14 - 3:32:06 PM GMT - Time Source: server- IP address: 135.84.146.4
-  Document emailed to Charles Raborn (craborn@capecoral.gov) for signature
2023-11-14 - 3:32:08 PM GMT
-  Email viewed by Charles Raborn (craborn@capecoral.gov)
2023-11-14 - 3:42:24 PM GMT- IP address: 104.47.65.254
-  Document e-signed by Charles Raborn (craborn@capecoral.gov)
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PURCHASE OVER \$25000 - South Florida Emergency Vehicles - Equipment for Demo Truck - Lamb_Mason_Roop - 11132023

Final Audit Report

2023-11-15

Created:	2023-11-15
By:	Jenna White (jwhite@capecoral.gov)
Status:	Signed
Transaction ID:	CBJCHBCAABAAT0cYO8MF8VQol6F-jf77Pk4RFxtWB8nU

"PURCHASE OVER \$25000 - South Florida Emergency Vehicle s - Equipment for Demo Truck - Lamb_Mason_Roop - 11132023 " History

-  Document created by Jenna White (jwhite@capecoral.gov)
2023-11-15 - 2:39:44 PM GMT- IP address: 135.84.146.4
-  Document emailed to Ryan Lamb (rlamb@capecoral.gov) for signature
2023-11-15 - 2:40:00 PM GMT
-  Email viewed by Ryan Lamb (rlamb@capecoral.gov)
2023-11-15 - 3:03:37 PM GMT- IP address: 104.47.65.254
-  Document e-signed by Ryan Lamb (rlamb@capecoral.gov)
Signature Date: 2023-11-15 - 3:04:16 PM GMT - Time Source: server- IP address: 135.84.146.4
-  Agreement completed.
2023-11-15 - 3:04:16 PM GMT